

J.P.Morgan

# Outsourced Chief Investment Office

Partnering with endowments and foundations  
on their long-term investment, governance  
and administrative needs.

INVESTMENT AND INSURANCE PRODUCTS ARE: • NOT FDIC INSURED • NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY  
• NOT A DEPOSIT OR OTHER OBLIGATION OF, OR GUARANTEED BY, JPMORGAN CHASE BANK, N.A. OR ANY OF ITS AFFILIATES  
• SUBJECT TO INVESTMENT RISKS, INCLUDING POSSIBLE LOSS OF THE PRINCIPAL AMOUNT INVESTED

# Building a partnership where your goals become ours

## Why partner with an Outsourced Chief Investment Office?

With the growing complexity of the global financial markets, more endowments and foundations are partnering with an outsourced Chief Investment Office to help pursue their long-term investment objectives. For organizations with limited internal resources, partnering with a trusted investment team that can act as a fiduciary allows boards to focus on achieving their philanthropic missions.

## Why J.P. Morgan?

For decades, we have helped organizations around the world preserve and grow assets. When you select us as your strategic partner, we will support all your financial, investment and philanthropic needs. Our seasoned investment professionals serve as your strategic partners, providing consultative advice as you pursue your long-term investment objectives, customized single and multi-asset investment solutions, and access to our full resources. Our approach to working with Investment Committees allows them to maintain control over long-term investment decisions, while delegating to us day-to-day responsibility and accountability for the portfolio.



# What sets us apart

---

# \$39.5B

assets under management<sup>1</sup>

---

# 40+

investment professionals serving endowments, foundations, institutional families and family offices since 2010

---

# 150+

due diligence professionals specialized by asset class

---

# 19+

years of average experience of OCIO Senior Investment Team

---

# 170

years of fiduciary and philanthropic experience

The commitment  
of a specialized team.  
The resources of a global leader.

---

<sup>1</sup>J.P. Morgan Asset & Wealth Management OCIO AUM. Data as of March 2023.

# Partnership is what drives success

As your OCIO, we will provide consultative advice and customized solutions with your specific goals and mission in mind. By gaining a deep understanding of your organization's needs, we will also deliver the resources to help address your operational and administrative challenges.



---

## Consultative

- Objective advice on your long-term investment policy
- Best practices in developing your investment policy statement
- Metrics and studies on asset allocation and risk
- Deep market insights such as J.P. Morgan's Long-Term Capital Market Assumptions



---

## Customized

- Multi-asset and single-sleeve mandates tailored to your organization
- Managing around existing concentrations
- Customization to investment preferences
- Help aligning your values, mission and investment approach



---

## Full Service

- CIO and due diligence resources dedicated to you
- Dedicated Administrative and Operations Team
- Access to proprietary research, including peer benchmarking
- Performance reporting, including custom risk and sustainable investing analytics
- Access to family office, philanthropy and wealth advisory resources

# Your commitment to making an impact drives innovation

We want to work with you to make a meaningful difference for the future—for your portfolio, your organization and, ultimately, your impact. Explore a few ways we can do this:



## **Investments**

Gain access to differentiated sources of alpha

- Identifying compelling themes and how best to access them
- Combining our market point of view and scale to develop differentiated strategies



## **Diagnostics**

A catalyst for customization

- Proprietary technology drives focus on your unique return goals and values
- Reporting analytics add transparency to your portfolio positioning



## **Insights**

Knowledge and experience to help you achieve your mission

- Best practices for boards and investment committees
- Roundtables and networking events to learn from peers



# A higher caliber for higher education

The board of a large university was seeking an investment advisor that could manage its endowment and also support its operating budget. Both the board and the highly sophisticated investment committee wanted to see the university's emphasis on diversity, equity and inclusion flow through to its portfolio management practices—and they were seeking consultative advice on long-term investment policy and higher education trends and best practices.

## How we helped

During meetings with the university, we demonstrated our long history of partnering with similar organizations, and spoke to the investment committee about the industry-wide trend toward outsourcing investment management.

Next, we established a highly customized portfolio that was focused on delivering the university's investment goals, and we introduced our dedicated Due Diligence Team, which focused on diverse managers—allocating funds to several of these across liquid and alternatives portfolios.



# Philanthropic experience elevates a foundation's mission

A group of philanthropists established a new foundation to support the community, with an objective of making a positive impact in the homeless community. One of its goals was to remain operationally lean and to work with a strong partner that could dedicate resources across philanthropy and investment management—and who also had interest in its mission to support the area. The board was intent on exploring private investment opportunities as a core portfolio focus, and wanted a partner who could guide on that goal while also integrating custody and reporting capabilities.

## How we helped

We introduced the foundation's leadership to an integrated team that was prepared to support across philanthropy, investments, fiduciary services and administration. Then we spent time with the board to share our deep involvement with philanthropic efforts in local communities around the globe. Once on board, we were able to advise the foundation on grantmaking strategy and opportunities, and to customize a portfolio to align with the foundation's mission.

# It begins with a conversation

We always take the time to understand the unique needs and goals of your organization, and to work with you to identify solutions. To learn more about our Outsourced Chief Investment Office platform, please contact your J.P. Morgan team.

## **IMPORTANT INFORMATION**

### **Key Risks**

This material is being provided for informational purposes only. JPMorgan Chase & Co., its affiliates, and employees do not provide tax, legal or accounting advice. You should consult with your tax, legal and accounting advisors concerning such matters.

JPMorgan Chase Bank, N.A. and its affiliates (collectively “JPMCB”) offer investment products, which may include bank-managed accounts and custody, as part of its trust and fiduciary services. Other investment products and services, such as brokerage and advisory accounts, are offered through J.P. Morgan Securities LLC (JPMS), a member of FINRA and SIPC.