TAX RETURN FILING INSTRUCTIONS

FORM 990

FOR THE YEAR ENDING

December 31, 2013

| Prepared for | Council of New Jersey Grantmakers 101 West State Street Trenton, NJ 08608 |
|--|---|
| Prepared by | O'Connor Davies, 11p 665 Fifth Avenue New York, NY 10022 |
| Amount due or refund | Not applicable |
| Make check payable to | Not applicable |
| Mail tax return and check (if applicable) to | Department of the Treasury Internal Revenue Service Center Ogden, UT 84201-0027 |
| Return must be mailed on or before | May 15, 2014 |
| Special Instructions | The return should be signed and dated. |

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

▶ Do not enter Social Security numbers on this form as it may be made public.

► Information about Form 990 and its instructions is at www irs gov/form990 and andina

Open to Public

| Α | For the | 2013 calendar year, or tax year beginning and endi | ling | J | | | | | |
|--------------------------------|----------------------|--|------------------------|-------------------------------------|---|--|--|--|--|
| В | Check if applicable: | C Name of organization | | D Employer identific | cation number | | | | |
| • | | | | | | | | | |
| | Address change | COUNCIL OF NEW JERSEY GRANTMAKERS | | | | | | | |
| | Name change | Doing Business As | | 22-3470235 | | | | | |
| | Initial return | Number and street (or P.O. box if mail is not delivered to street address) | m/suite | E Telephone number | r | | | | |
| | Termin- ated | 101 WEST STATE STREET | | 609- | 341-2022 | | | | |
| | Amende return | City or town, state or province, country, and ZIP or foreign postal code | | G Gross receipts \$ | 873,079. | | | | |
| | Applica- tion | TRENTON, NO 08008 | | H(a) Is this a group re | | | | | |
| | pending | F Name and address of principal officer:NINA STACK | | for subordinates | ? Yes X No | | | | |
| | | SAME AS C ABOVE | | H(b) Are all subordinates in | cluded? Yes No | | | | |
| | | mpt status: X 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or □ | 527 | If "No," attach a | list. (see instructions) | | | | |
| | | x ► WWW.CNJG.ORG | | H(c) Group exemption | | | | | |
| | | | L Year o | f formation: 1996 N | $f 1$ State of legal domicile: ${f NJ}$ | | | | |
| P | | Summary | | | | | | | |
| æ | 1 B | briefly describe the organization's mission or most significant activities: ${f SEE} {f SCF}$ | HEDU. | LE O | | | | | |
| Governance | _ | | | | | | | | |
| ern | | check this box 🕨 📖 if the organization discontinued its operations or disposed of | | | | | | | |
| હુ | | lumber of voting members of the governing body (Part VI, line 1a) | | | 21 | | | | |
| ø | | lumber of independent voting members of the governing body (Part VI, line 1b) | | | 21 | | | | |
| Activities & | | otal number of individuals employed in calendar year 2013 (Part V, line 2a) | | | 6 40 | | | | |
| ξį | | otal number of volunteers (estimate if necessary) | | | 0. | | | | |
| Ac | 1 | otal unrelated business revenue from Part VIII, column (C), line 12 | | | 0. | | | | |
| | b N | let unrelated business taxable income from Form 990-T, line 34 | ····· | | | | | | |
| | | | Prior Year 847,883. | Current Year 768,936. | | | | | |
| Revenue | | Contributions and grants (Part VIII, line 1h) | | 83,598. | 92,395. | | | | |
| Ven | | Program service revenue (Part VIII, line 2g) | | 14,840. | 11,748. | | | | |
| æ | 1 | nvestment income (Part VIII, column (A), lines 3, 4, and 7d) | | 0. | 0. | | | | |
| | | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 946,321. | 873,079. | | | | |
| | | otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 0. | 0.075,075 | | | | |
| | | Grants and similar amounts paid (Part IX, column (A), lines 1-3) Senefits paid to or for members (Part IX, column (A), line 4) | | 0. | 0. | | | | |
| 'n | 1 | salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 363,413. | 339,154. | | | | |
| se | 162 🛭 | Professional fundraising fees (Part IX, column (A), line 11e) | | 0. | 0. | | | | |
| Expenses | h T | otal fundraising expenses (Part IX, column (D), line 25) 42,812. | | Ţ | • • | | | | |
| Ж | 17 (| Ottal fundataling expenses (i art ix, column (b), lines 11a-11d, 11f-24e) | | 534,425. | 523,906. | | | | |
| | | otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 897,838. | 863,060. | | | | |
| | | Revenue less expenses. Subtract line 18 from line 12 | | 48,483. | | | | | |
| Net Assets or Fund Balances | 3 | | Bed | inning of Current Year | End of Year | | | | |
| ets | 20 T | otal assets (Part X, line 16) | | 672,490. | 657,362. | | | | |
| ASS | 21 T | otal liabilities (Part X, line 26) | | 133,996. | 129,348. | | | | |
| E | 22 N | let assets or fund balances. Subtract line 21 from line 20 | | 538,494. | 528,014. | | | | |
| Pa | art II | Signature Block | • | | | | | | |
| Und | ler penalt | ies of perjury, I declare that I have examined this return, including accompanying schedules and | d stateme | nts, and to the best of my | y knowledge and belief, it is | | | | |
| true | , correct, | and complete. Declaration of preparer (other than officer) is based on all information of which ${\bf p}$ | preparer l | has any knowledge. | | | | | |
| | | | | | | | | | |
| Sig | ın | Signature of officer | | Date | | | | | |
| He | re | NINA STACK, PRESIDENT | | | | | | | |
| | | Type or print name and title | i n | oto I | II DTIN | | | | |
| _ | | Print/Type preparer's name Preparer's signature | 0 | ate Check L | PTIN | | | | |
| Pai | - | CHRISTOPHER D. PETERMANN | | self-employe | | | | | |
| | | Firm's name O'CONNOR DAVIES, LLP | | Firm's EIN | 27-1728945 | | | | |
| USE | Only | Firm's address 665 FIFTH AVENUE | | Dha | 121206 2600 | | | | |
| _ | | NEW YORK, NY 10022 | | Phone no. (2 | 12)286-2600 | | | | |
| Ma | v the IRS | S discuss this return with the preparer shown above? (see instructions) | | | X Yes No | | | | |

| Pa | rt III Statement of Program Service Accomplishments |
|-----------------|--|
| | Check if Schedule O contains a response or note to any line in this Part III |
| 1 | Briefly describe the organization's mission: |
| | THE COUNCIL OF NEW JERSEY GRANTMAKERS IS THE CENTER FOR PHILANTHROPY |
| | IN NEW JERSEY, SERVING THE LEADING INDEPENDENT, CORPORATE, FAMILY AND |
| | COMMUNITY FOUNDATIONS AS WELL AS PUBLIC GRANTMAKERS OF OUR STATE. WE |
| | SUPPORT OUR MEMBERS BY STRENGTHENING THEIR CAPACITY TO ADDRESS NEW |
| 2 | Did the organization undertake any significant program services during the year which were not listed on |
| | the prior Form 990 or 990-EZ? |
| | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? |
| | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
| | revenue, if any, for each program service reported. (Code:) (Expenses \$26,520 . including grants of \$) (Revenue \$27,843 .) |
| 4a | (Code:) (Expenses \$ |
| | PROGRAMMING: |
| | CNJG REPRESENTS COMMUNITY, CORPORATE, FAMILY AND INDEPENDENT |
| | FOUNDATIONS, FEDERATED FUNDS, AND GOVERNMENT/PUBLIC FUNDERS ACROSS NEW |
| | JERSEY. THROUGHOUT THE YEAR, CNJG PROGRAMS BRING TOGETHER ALL TYPES |
| | AND SIZES OF GRANTMAKERS WITH LEADERS FROM GOVERNMENT, BUSINESS, |
| | ACADEMIC, AND NEW JERSEY'S NONPROFIT COMMUNITY. IN 2013, CNJG OFFERED ALMOST 80 ROUNDTABLE AND PANEL DISCUSSIONS, WORKSHOPS, TELECONFERENCES |
| | AND WEBINARS TO MEMBERS, PROVIDING GRANTMAKERS THE OPPORTUNITY TO GAIN |
| | KNOWLEDGE AND SHARE IDEAS ON BEST AND EMERGING PRACTICES IN |
| | PHILANTHROPY AND AREAS OF FUNDING INTEREST. STANDOUT ACTIVITIES INCLUDE |
| | A MASSIVE DOCKET OF LEARNING OPPORTUNITIES CENTERED AROUND HURRICANE |
| | SANDY RELIEF, RECOVERY AND REBUILDING. THIS WORK INCLUDED TWO DAY-LONG |
| 4b | (Code:) (Expenses \$ 148,727 • including grants of \$) (Revenue \$) |
| 7.5 | NEWARK PHILANTHROPIC LIAISON: |
| | SINCE ITS INCEPTION IN AUGUST 2007, THE NEWARK PHILANTHROPIC LIAISON |
| | HAS HELPED BROKER AND LEVERAGE \$50 MILLION IN PRIVATE SECTOR SUPPORT OF |
| | PUBLIC-PRIVATE INITIATIVES TO ENRICH THE LIVES OF NEWARK RESIDENTS AND |
| | THEIR COMMUNITIES. ADD IN THE FEDERAL FUNDING THIS HAS LEVERAGED AND |
| | THE TOTAL REACHES \$48 MILLION. THE OFFICE OF THE LIAISON CONVENES |
| | STAKEHOLDERS IN PHILANTHROPY AND GOVERNMENT; CONNECTS REGIONAL |
| | GRANTMAKERS, NATIONAL FUNDERS AND GOVERNMENT ENTITIES; LEVERAGES |
| | PHILANTHROPIC DOLLARS TO SECURE ADDITIONAL RESOURCES; AND RAISES |
| | RESOURCES FROM FUNDERS WITH NEW INTEREST IN THE CITY. LIAISON OFFICER, |
| | JEREMY JOHNSON CONTINUES TO SUCCESSFULLY ENTER INTO SUSTAINED DIALOUGE |
| | AND COLLABORATIONS WITH THE MAYOR'S OFFICE, CNJG MEMBERS, THE NATIONAL |
| 4c | (Code:) (Expenses \$106,760 • including grants of \$) (Revenue \$) |
| | FACING OUR FUTURE |
| | INSPIRED BY A CNJG FUNDERS BRIEFING IN 2010, THE COUNCIL BEGAN |
| | COORDINATING FACING OUR FUTURE, A GROUNDBREAKING INITIATIVE TO OBJECTIVELY EXAMINE NEW JERSEY'S LONG-TERM STRUCTURAL FISCAL PROBLEMS. |
| | SPEARHEADED BY A VOLUNTEER LEADERSHIP GROUP COMPOSED OF FORMER CABINET |
| | OFFICERS, SENIOR GOVERNMENT EXECUTIVES AND PUBLIC SERVANTS REPRESENTING |
| | ALL SIDES OF THE POLITCAL SPECTURM, THE FIRST FACING OUR FUTURE REPORT |
| | WAS RELEASED TO GREAT ACCLAIM. A SECOND FACING OUR FUTURE REPORT WAS |
| | RELEASED IN FEBRUARY 2012. IN 2013, THE LEADERSHIP GROUP RELEASED ITS |
| | FINAL REPORT, THIS ONE FOCUSED SPECIFICALLY ON RECOMMENDATIONS FOR |
| | POLICYMAKERS AT ALL LEVELS OF GOVERNMENT. THE CORE GOAL OF FACING OUR |
| | FUTURE WAS TO ENGAGE CITIZENS, COMMUNITY GROUPS, THE BUSINESS SECTOR |
| 44 | Other program services (Describe in Schedule O.) |
| -t u | (Expenses \$ 184,818 • including grants of \$) (Revenue \$ 64,552 •) |
| 4e | Total program service expenses ► 666,825. |
| | Form 990 (2013) |

Page 3

Part IV | Checklist of Required Schedules

| | | | Yes | No |
|----------|--|-------------|-----|-----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | _ | | Х |
| 4 | public office? If "Yes," complete Schedule C, Part I | 3 | | |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | 4 | | Х |
| 5 | during the tax year? If "Yes," complete Schedule C, Part II Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | 4 | | -21 |
| 3 | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| Ŭ | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | Х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| | Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | Х |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | X |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | Х | |
| h | Part VI Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | 11a | Λ | |
| ь | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | х | |
| c | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | 110 | | |
| Ū | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | Х |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | Х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | Х |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | 37 |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | 14a | | |
| b | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | Х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | |
| - | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | Х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | Х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | Х |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | 7. |
| | complete Schedule G, Part III | 19 | | X |
| | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | Х |
| <u>b</u> | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20 b | | |

Page 4

Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|-----|--|-----|-----|------|
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | Х |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J | 23 | | X |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25a | 24a | | Х |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | Х |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 25b | | Х |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, | | | |
| | complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | 37 |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | Х |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | v |
| | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | Х |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | 29 | | |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | Х |
| 32 | If "Yes," complete Schedule N, Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | 31 | | - 21 |
| 32 | Schedule N, Part II | 32 | | Х |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 | 34 | | Х |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | Х |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | Х |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | 7.7 |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | X |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | Х | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | Λ | |

Part V Statements Regarding Other IRS Filings and Tax Compliance

| | Check if Schedule O contains a response or note to any line in this Part V | | | | | | | | | |
|----------|---|------------------------------|----------|-----|-----------|--|--|--|--|--|
| | | | | Yes | No | | | | | |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 1a | | | | | | | | |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | 1b | וֹס | | | | | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and r | | | | | | | | | |
| | (gambling) winnings to prize winners? | | 1c | Х | | | | | | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | | | | | | |
| | filed for the calendar year ending with or within the year covered by this return | | | | | | | | | |
| b | b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | | | | | | | | | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | s) | | | | | | | | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | За | | X | | | | | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule | 0 | 3b | | | | | | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other | authority over, a | | | | | | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial | account)? | 4a | | X | | | | | |
| b | If "Yes," enter the name of the foreign country: | | | | | | | | | |
| | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial | Accounts. | | | | | | | | |
| 5а | | | 5a | | X | | | | | |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction | action? | 5b | | X | | | | | |
| | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | | 5c | | | | | | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | | | | | | | |
| | | | 6a | | X | | | | | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribut | | l | | | | | | | |
| _ | were not tax deductible? | | 6b | | | | | | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | nijaaa pravidad ta tha navar | _ | Х | | | | | | |
| a | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and set | | 7a 7b | X | | | | | | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | 76 | 22 | | | | | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w to file Form 8282? | as required | 7c | | х | | | | | |
| ч | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | 10 | | | | | | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of | | 7e | | | | | | | |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit conti | | 7f | | | | | | | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Fo | | 7g | | | | | | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | | 7h | | | | | | | |
| 8 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. D | | | | | | | | | |
| | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at | any time during the year? | 8 | | | | | | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | | | | | | |
| а | Did the organization make any taxable distributions under section 4966? | | 9a | | | | | | | |
| b | Did the organization make a distribution to a donor, donor advisor, or related person? | | 9b | | | | | | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | | | | | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | | | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | 1 1 | | | | | | | | |
| а | Gross income from members or shareholders | 11a | _ | | | | | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | | | | | | | |
| | amounts due or received from them.) | 11b | _ | | | | | | | |
| _ | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | 1 1 | 12a | | | | | | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | 4 | | | | | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | 40- | | | | | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | 13a | | | | | | | |
| L | Note. See the instructions for additional information the organization must report on Schedule O. | | | | | | | | | |
| D | Enter the amount of reserves the organization is required to maintain by the states in which the | 13b | | | | | | | | |
| С | organization is licensed to issue qualified health plans Enter the amount of reserves on hand | 130 | 1 | | | | | | | |
| | | 130 | 14a | | Х | | | | | |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedul | | 14b | | ├ <u></u> | | | | | |
| ~ | | | | 990 | (2013) | | | | | |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| | Check if Schedule O contains a response or note to any line in this Part VI | | | X |
|-----|---|----------|-------|----|
| Sec | tion A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 21 | - | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b 21 | _ | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer, director, trustee, or key employee? | 2 | | Х |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | Х |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | Х |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | Х |
| 6 | Did the organization have members or stockholders? | 6 | Х | |
| 7a | | | | |
| | more members of the governing body? | 7a | Х | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | |
| | persons other than the governing body? | 7b | | Х |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | |
| а | The governing body? | 8a | Х | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | Х | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | Х |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | |
| | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | | Х |
| | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Х | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Х | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | | |
| | in Schedule O how this was done | 12c | Х | |
| 13 | Did the organization have a written whistleblower policy? | 13 | X | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | Х | |
| b | Other officers or key employees of the organization | 15b | | Х |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | |
| | taxable entity during the year? | 16a | | Х |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | | | |
| | exempt status with respect to such arrangements? | 16b | | |
| Sec | tion C. Disclosure | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed $ ightharpoonup$ | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) | availab | ole | |
| | for public inspection. Indicate how you made these available. Check all that apply. | | | |
| | Own website X Another's website X Upon request Other (explain in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and | nd finar | ncial | |
| | statements available to the public during the tax year. | | | |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person who possesses the books and records of the organization of the person of | ation: | | |
| | NINA STACK - 609-341-2022 | | | |
| | 101 WEST STATE STREET, TRENTON, NJ 08608 | | | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) | (B) | l | 111120 | ((| | прс | isat | (D) | (E) | (F) |
|---------------------------------------|--|--------------------------------|-----------------------|----------------------|-----------------------|------------------------------|--------|--|--|--|
| Name and Title | Average hours per week | box, | not c unle | Pos heck ss pe | ition more rson | than is bot or/trus | h an | Reportable compensation from | Reportable compensation from related | Estimated amount of other |
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| (1) WILLIAM H. BYRNES, JR. CHAIR | 5.00 | x | | x | | | | 0. | 0. | 0. |
| (2) MICHELLE CASH TRUSTEE | 1.00 | Х | | | | | | 0. | 0. | 0. |
| (3) THERESA MCCOY TRUSTEE | 1.00 | х | | | | | | 0. | 0. | 0. |
| (4) LOIS GRECO | 2.00 | | | ,, | | | | | | |
| TREASURER (5) MARSHA ATKIND | 1.00 | Х | | Х | | | | 0. | 0. | 0. |
| TRUSTEE (6) LAURA FINO | 1.00 | Х | | | | | | 0. | 0. | 0. |
| TRUSTEE (7) ABBY O'NEILL | 1.00 | Х | | | | | | 0. | 0. | 0. |
| TRUSTEE | | х | | | | | | 0. | 0. | 0. |
| (8) MICHAEL CATANIA TRUSTEE | 1.00 | х | | | | | | 0. | 0. | 0. |
| (9) SAM CRANE TRUSTEE | 1.00 | x | | | | | | 0. | 0. | 0. |
| (10) KATHY DURANTE TRUSTEE | 1.00 | х | | | | | | 0. | 0. | 0. |
| (11) ELLIOTT LEE 2ND VICE CHAIR | 2.00 | х | | х | | | | 0. | 0. | 0. |
| (12) IRENE COOPER-BASCH VICE CHAIR | 2.00 | х | | х | | | | 0. | 0. | 0. |
| (13) DOUG SCHOENBERGER TRUSTEE | 1.00 | х | | | | | | 0. | 0. | 0. |
| (14) CHRISTOPHER DAGGETT TRUSTEE | 1.00 | Х | | | | | | 0. | 0. | 0. |
| (15) SIDNEY HARGRO SECRETARY | 2.00 | X | | х | | | | 0. | 0. | |
| (16) MARCO NAVARRO | 1.00 | | | ^ | | | | | | 0. |
| TRUSTEE (17) SHARON KARMAZIN | 1.00 | Х | | | | | | 0. | 0. | 0. |
| TRUSTEE | | Х | | | | | | 0. | 0. | 0. |

332007 10-29-13

| Form 990 (2013) COUNCIL (| | | | | | | | | 22-34 | 70 | 235 | P | age 8 |
|---|------------------------|---------------------|------------------------|----------|--------------|------------------------------|----------|--------------------------|------------------------------|------|---------------|--------------|------------|
| Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) | | | | | | | | | | | | | |
| (A) | (B) | | (C) Position | | | | | (D) | (E) | | | (F) | |
| Name and title | Average hours per | | not c | heck | more | than | | Reportable | Reportable | | | timate | |
| | week | | | | | is bot or/trus | | compensation from | compensatior from related | 1 | | ount | Oī |
| | (list any | tor | | | | | | the | organizations | , | | pensa | ation |
| | hours for | trustee or director | | | | ted | | organization | (W-2/1099-MIS | C) | | om th | |
| | related | stee o | rustee | | | ensat | | (W-2/1099-MISC) | | | • | anizat | |
| | organizations below | | onal t | | oloyee | comb | | | | | | l relat | |
| | line) | Individual | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | | orga | nizati | ons |
| (18) SHANE HARRIS | 1.00 | 드 | 드 | 0 | 포 | 프- | Œ | | | | | | |
| TRUSTEE | 1.00 | x | | | | | | 0. | | 0. | | | 0. |
| (19) PAULA WENGERD | 1.00 | | | | | | | | | | | | |
| TRUSTEE | | х | | | | | | 0. | | 0. | | | 0. |
| (20) CHARLES VENTI | 1.00 | | | | | | | | | | | | |
| TRUSTEE | | Х | | | | | | 0. | | 0. | | | 0. |
| (21) WILLIAM LEAVENS | 1.00 | | | | | | | | | | | | |
| TRUSTEE | | Х | | | | | | 0. | | 0. | | | 0. |
| (22) NINA STACK | 50.00 | | | | | | | | | | | | |
| PRESIDENT | | | | Х | | | | 116,558. | | 0. | 18 | 3,4 | <u>97.</u> |
| | | | | | | | | | | | | | |
| | | | | | | _ | | | | | | | |
| | | - | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | 1 | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | 1 | | | | | | | | | | | |
| 1b Sub-total | | | | | | | <u> </u> | 116,558. | | 0. | 18 | 8,4 | 97. |
| c Total from continuation sheets to Part VI | | | | | | | | 0. | | 0. | | | 0. |
| d Total (add lines 1b and 1c) | | | | | | | <u> </u> | 116,558. | | 0. | 18 | B , 4 | 97. |
| 2 Total number of individuals (including but n | ot limited to th | ose | liste | ed al | bove | e) wł | no r | eceived more than \$100 | 0,000 of reportable | Э | | | _ |
| compensation from the organization | | | | | | | | | | | | | 1 |
| | | | | | | | | | | ı | \rightarrow | Yes | No |
| 3 Did the organization list any former officer, line 1a? If "Yes." complete Schedule J for s | , | | , | • | • | • | , | | . , | | | | Х |
| 4 For any individual listed on line 1a, is the su | | | | | | | | hor componentian from | | | 3 | | 22 |
| and related organizations greater than \$150 | | | - | | | | | • | | | 4 | | х |
| 5 Did any person listed on line 1a receive or a | • | | | | | | | | idual for services | | | | |
| rendered to the organization? If "Yes," com | • | | | | - | | | | | | 5 | | Х |
| Section B. Independent Contractors | | | | | | | | | | | | | |
| 1 Complete this table for your five highest co | mpensated in | depe | ende | ent c | onti | racto | ors 1 | that received more than | \$100,000 of com | pens | ation fi | rom | |
| the organization. Report compensation for | the calendar y | ear e | endi | ng v | vith | or w | ithi | n the organization's tax | year. | | | | |
| (A) | | | | _ | | | | (B) | | _ | (C | | |
| Name and business | address | NC | ONI | <u> </u> | | | | Description of s | services | C | omper | isatio | n —— |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
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| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| 2 Total number of independent contractors (i | ncludina but n | ot li | mite | d to | tho | se li | ster | d above) who received n | nore than | | | | |
| \$100,000 of compensation from the organic | - | | | | | 0 | _ | | | | | | |
| | | | | | | | | | | | | 200 | 0040) |

| Check if Schedule O contains a response or note to any line in this Part VIII (A) Total revenue Related or exempt function revenue Total revenue (B) Related or exempt function revenue Total revenue (C) Unrelated business revenue 1 a | (D) |
|--|--|
| Business Code | (D) Revenue excluded from tax under sections 512 - 514 |
| Business Code | |
| 24 FEO CA FEO | |
| b PROGRAM FEES 900099 27,843. 27,843. | |
| Bevenue c | + |
| Bever 2 | + |
| | + |
| | + |
| e | + |
| f All other program service revenue | |
| 3 Investment income (including dividends, interest, and | |
| other similar amounts) 11,748. | 11,748. |
| 4 Income from investment of tax-exempt bond proceeds | +,,,,,, |
| 5 Royalties | + |
| (i) Real (ii) Personal | |
| 6 a Gross rents | |
| b Less: rental expenses | |
| c Rental income or (loss) | |
| d Net rental income or (loss) | |
| 7 a Gross amount from sales of (i) Securities (ii) Other | |
| assets other than inventory | |
| b Less: cost or other basis | |
| and sales expenses c Gain or (loss) d Net gain or (loss) | |
| 8 a Gross income from fundraising events (not | |
| including \$ of contributions reported on line 1c). See Part IV, line 18 a b Less: direct expenses b | |
| b Less: direct expenses b | |
| c Net income or (loss) from fundraising events | |
| 9 a Gross income from gaming activities. See | |
| Part IV, line 19 a | |
| b Less: direct expenses b | |
| c Net income or (loss) from gaming activities | |
| 10 a Gross sales of inventory, less returns | |
| and allowances a | |
| b Less: cost of goods sold b | |
| c Net income or (loss) from sales of inventory | |
| Miscellaneous Revenue Business Code | |
| 11 a | + |
| b | + |
| C | |
| d All other revenue | _ |
| e Total. Add lines 11a-11d | . 11,748. |
| 12 Total revenue. See instructions. ▶ 873,079 • 92,395 • 0 • 332009 10-29-13 | Form 990 (2013) |

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). X Check if Schedule O contains a response or note to any line in this Part IX (A)
Total expenses **(D)** Fundraising (B) Do not include amounts reported on lines 6b. Management and general expenses Program service 7b, 8b, 9b, and 10b of Part VIII. expenses expenses Grants and other assistance to governments and organizations in the United States. See Part IV, line 21 Grants and other assistance to individuals in the United States. See Part IV, line 22 Grants and other assistance to governments. organizations, and individuals outside the United States. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, 116,558. 75,763. 29,140. trustees, and key employees 11,655. Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 157,756. 102,541. 39,439. Other salaries and wages 15,776. 7 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) 42,605. Other employee benefits 27,692. 10,653. 4,260. 9 22,235. 14,452. 5,559. 2,224. Payroll taxes 10 Fees for services (non-employees): Management b Legal 8,000. 1,600. 4,800. 1,600. Accounting С Professional fundraising services. See Part IV. line 17 Investment management fees Other. (If line 11g amount exceeds 10% of line 25, 376,972. 340,773. 35,347 852. column (A) amount, list line 11g expenses on Sch O.) 300. 270. 30. 12 Advertising and promotion 18,449. 11,346. 5,092. 2,011. 13 Office expenses Information technology 14 15 Royalties 13,892. 11,114. 2,084. 694. 16 Occupancy 13,315. 7,989. 3,329. 1,997. 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 70,362. 59,899. 9,213. 1,250. Conferences, conventions, and meetings 19 20 Payments to affiliates 21 3,247. 1,886. 5,133. 22 Depreciation, depletion, and amortization 3,989. 3,989. 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 12,200. 10,139. 1,568. 493. PRINTING, PUBLICATIONS 1,294. **MISCELLANEOUS** 1,294. b С d All other expenses 863,060. 666,825. 153,423. 42,812. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)

Form 990 (2013)

Part X | Balance Sheet

| Par | t X | Balance Sheet | | | | | |
|-----------------------------|----------|--|------------|--|---------------------------------|---------------|---------------------------|
| | | Check if Schedule O contains a response or no | te to any | line in this Part X | | | |
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | | 136,371. | 1 | 186,494. |
| | 2 | Savings and temporary cash investments | | | 139,563. | 2 | 112,713 |
| | 3 | Pledges and grants receivable, net | | 37,500. | 3 | 0 | |
| | 4 | Accounts receivable, net | | | 3,120. | 4 | 3,169 |
| | 5 | Loans and other receivables from current and for | | <u>, </u> | - | , | |
| | • | trustees, key employees, and highest compens | | | | | |
| | | Part II of Schedule L | | 5 | | | |
| | 6 | Loans and other receivables from other disqual | | | | | |
| | Ū | section 4958(f)(1)), persons described in section | - | · | | | |
| | | employers and sponsoring organizations of sec | | | | | |
| ,, | | | | | | 6 | |
| Assets | 7 | employees' beneficiary organizations (see instr) | | | | 7 | |
| As: | 7 | Notes and loans receivable, net | | | | | |
| | 8 | Inventories for sale or use | | | 2,578. | <u>8</u> 9 | 2,406 |
| | 9 | | I | | 2,370. | 9 | 2,400 |
| | iua | Land, buildings, and equipment: cost or other | 40- | 84 882 | | | |
| | | basis. Complete Part VI of Schedule D | | 84,882. | 11,909. | 40 | 20 051 |
| | | 1 | | | 11,303. | 10c | 20,051 |
| | 11 | Investments - publicly traded securities | | | 341,449. | 11 | 332,529 |
| | 12 | Investments - other securities. See Part IV, line | | | 341,449. | 12 | 334,349 |
| | 13 | Investments - program-related. See Part IV, line | | | | 13 | |
| | 14 | Intangible assets | | | | 14 | |
| | 15 | Other assets. See Part IV, line 11 | | | CEO 400 | 15 | 655 260 |
| | 16 | Total assets. Add lines 1 through 15 (must equ | | | 672,490. | 16 | 657,362 |
| | 17 | Accounts payable and accrued expenses | 33,776. | 17 | 38,198 | | |
| | 18 | Grants payable | | | 100 000 | 18 | 01 150 |
| | 19 | Deferred revenue | | | 100,220. | 19 | 91,150 |
| | 20 | Tax-exempt bond liabilities | | | | 20 | |
| | 21 | Escrow or custodial account liability. Complete | Part IV o | f Schedule D | | 21 | |
| es | 22 | Loans and other payables to current and forme | | | | | |
| ≅ | | key employees, highest compensated employe | | | | | |
| Liabilities | | Complete Part II of Schedule L | | | | 22 | |
| - | 23 | Secured mortgages and notes payable to unrel | ated third | d parties | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelate | d third p | arties | | 24 | |
| | 25 | Other liabilities (including federal income tax, pa | yables to | related third | | | |
| | | parties, and other liabilities not included on line | s 17-24). | Complete Part X of | | | |
| | | Schedule D | | | | 25 | |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 133,996. | 26 | 129,348 |
| | | Organizations that follow SFAS 117 (ASC 958 | 3), check | here X and | | | |
| es | | complete lines 27 through 29, and lines 33 ar | nd 34. | | | | |
| <u>ء</u> ا | 27 | Unrestricted net assets | | 330,287. | 27 | 353,277 | |
| 3919 | 28 | Temporarily restricted net assets | | 208,207. | 28 | 174,737 | |
| Net Assets or Fund Balances | 29 | | <u></u> | | 29 | | |
| ᆵᅵ | | Organizations that do not follow SFAS 117 (A | | | | | |
| 5 | | and complete lines 30 through 34. | | | | | |
| ets | 30 | Capital stock or trust principal, or current funds | | | | 30 | |
| SS | 31 | Paid-in or capital surplus, or land, building, or ed | | | | 31 | |
| ا <u>پ</u> ا | 32 | Retained earnings, endowment, accumulated in | | | | 32 | |
| ž | 33 | Total net assets or fund balances | | | 538,494. | 33 | 528,014 |
| | 34 | Total liabilities and net assets/fund balances . | | | 672,490. | 34 | 657,362 |
| | <u> </u> | , otal habilition and not appeted fully baldiffees. | | | , 0 0 | <u> </u> | Farra 990 (001 |

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

SCHEDULE A

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Inspection

Name of the organization

COUNCIL OF NEW JERSEY GRANTMAKERS

Employer identification number 22-3470235

| Part I | Reason | for Public Char | ity Status (All organiz | ations mu | st complet | te this parl | :.) See inst | tructions. | | | | |
|-----------|------------------|--------------------------------|--|---------------|---------------------------|--------------------|--------------------|------------------------|------------------|-------------|-----------|--------|
| The organ | ization is not a | a private foundation | because it is: (For lines 1 | 1 through | 11, check | only one b | ox.) | | | | | |
| 1 | A church, co | nvention of churches | s, or association of churc | ches desc | ribed in se | ction 170 | (b)(1)(A)(i) |). | | | | |
| 2 | A school des | scribed in section 17 | 0(b)(1)(A)(ii). (Attach Sc | hedule E.) | | | | | | | | |
| з 🗌 | A hospital or | a cooperative hospi | tal service organization o | described | in section | 170(b)(1) | (A)(iii). | | | | | |
| 4 | A medical res | search organization | operated in conjunction | with a hos | pital desc | ribed in se | ction 170 | (b)(1)(A)(ii | i). Enter | the hospita | al's nar | ne, |
| | city, and stat | te: | | | | | | | | | | |
| 5 | An organizati | ion operated for the | benefit of a college or ur | niversity o | wned or op | perated by | a governi | mental uni | t describ | ed in | | |
| | section 170 | (b)(1)(A)(iv). (Comple | ete Part II.) | | | | | | | | | |
| 6 🖳 | A federal, sta | ate, or local governm | ent or governmental unit | t describe | d in sectio | n 170(b)(1 | I)(A)(v). | | | | | |
| 7 X | An organizati | ion that normally rec | eives a substantial part o | of its supp | ort from a | governme | ental unit c | or from the | general | public des | cribed | in |
| | section 170(| (b)(1)(A)(vi). (Comple | te Part II.) | | | | | | | | | |
| 8 🖳 | A community | trust described in s | ection 170(b)(1)(A)(vi). | (Complete | Part II.) | | | | | | | |
| 9 📖 | An organizati | ion that normally rec | eives: (1) more than 33 1 | 1/3% of its | support f | rom contri | butions, m | nembershi | p fees, a | ınd gross r | eceipts | from |
| | activities rela | ated to its exempt fur | nctions - subject to certa | ain excepti | ons, and (| 2) no more | than 33 1 | 1/3% of its | support | t from gros | s inves | tment |
| | income and u | unrelated business ta | axable income (less sect | tion 511 ta | x) from bu | sinesses a | acquired b | y the orga | nization | after June | 30, 19 | 75. |
| | See section | 509(a)(2). (Complete | Part III.) | | | | | | | | | |
| 10 | An organizati | ion organized and op | perated exclusively to te | st for publ | ic safety. S | See sectio | n 509(a)(4 | 1). | | | | |
| 11 | An organizati | ion organized and op | perated exclusively for th | ne benefit | of, to perfo | orm the fur | nctions of, | or to carr | y out the | purposes | of one | or |
| | more publicly | y supported organiza | ations described in section | on 509(a)(| 1) or section | on 509(a)(2 | 2). See sec | ction 509(| a)(3). Ch | eck the bo | x that | |
| | describes the | e type of sup <u>porti</u> ng | organization and comple | ete lines 1 | 1e through | ո 11h. | | | | | | |
| | a Type I | I b └└── T∖ | /pe II c L Ty | ype III - Fu | nctionally | integrated | c | і 📖 Тур | e III - No | n-function | ally inte | grated |
| e 📖 | By checking | this box, I certify that | t the organization is not | controlled | I directly o | r indirectly | by one o | r more disc | qualified | persons o | ther tha | an |
| | foundation m | nanagers and other t | han one or more publicly | y supporte | d organiza | ations des | cribed in s | ection 509 | 9(a)(1) or | section 50 |)9(a)(2) | |
| f | If the organiz | ation received a writ | ten determination from t | the IRS tha | at it is a Ty | pe I, Type | II, or Type | e III | | | | _ |
| | supporting of | rganization, check th | nis box | | | | | | | | | 📖 |
| g | Since August | t 17, 2006, has the c | organization accepted ar | ny gift or c | ontributior | n from any | of the follo | owing pers | sons? | | | |
| | (i) A perso | n who directly or ind | irectly controls, either ale | one or tog | ether with | persons o | lescribed | in (ii) and (| iii) below | ′, | Yes | No |
| | the gove | erning body of the su | upported organization? | | | | | | | 11g(i |) | |
| | (ii) A family | member of a persor | n described in (i) above? | | | | | | | 11g(ii |) | |
| | (iii) A 35% (| controlled entity of a | person described in (i) of | or (ii) above | e? | | | | | 11g(ii | i) | |
| h | Provide the f | following information | about the supported org | ganization | (s). | | | | | | | |
| | | | | | | | | | | | | |
| (i) Name | of supported | (ii) EIN | (iii) Typo of organization | Γ, , | rganization | , , | , | (vi) Is organizatio | the | (vii) Amou | nt of mo | netary |
| orga | anization | | (| | sted in your document? | | | (i) organiz | ed in the | su | ipport | |
| | | | above or IRC section (see instructions)) | <u> </u> | | (, , | | U.S | | | | |
| | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Yes | No | Yes | No | Yes | No | | | |
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| Total | | | | | | | | | | 1 | | |

332021 09-25-13

Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2013

LHA For Paperwork Reduction Act Notice, see the Instructions for

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | | | | |
|------|---|-----------------------|----------------------|---------------------|---------------------------------------|---------------------|--|
| Cale | ndar year (or fiscal year beginning in) | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 722,239. | 797,739. | 731,605. | 905,133. | 833,488. | 3,990,204. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 722,239. | 797,739. | 731,605. | 905,133. | 833,488. | 3,990,204. |
| | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | 309,264. |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 3,680,940. |
| | ction B. Total Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
| 7 | Amounts from line 4 | 722,239. | 797,739. | 731,605. | 905,133. | 833,488. | 3,990,204. |
| | Gross income from interest, | | - | - | - | - | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties | | | | | | |
| | and income from similar sources | 12,861. | 12,739. | 15,011. | 14,840. | 11,748. | 67,199. |
| 9 | Net income from unrelated business | , | , | , | • | , | · · · · · · · · · · · · · · · · · · · |
| | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part IV.) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 4,057,403. |
| | Gross receipts from related activities, | etc. (see instruction | ons) | | | 12 | , , |
| | First five years. If the Form 990 is for | | | | | | |
| | organization, check this box and stor | _ | | | | | |
| Sec | ction C. Computation of Publ | | | | | | ······································ |
| 14 | Public support percentage for 2013 (| ine 6, column (f) di | ivided by line 11, c | olumn (f)) | | 14 | 90.72 % |
| | Public support percentage from 2012 | | | | | 15 | 84.58 % |
| | 33 1/3% support test - 2013. If the | | | | | nore, check this bo | x and |
| | stop here. The organization qualifies | as a publicly supp | orted organization | · | | · | \triangleright X |
| b | 33 1/3% support test - 2012. If the | | | | | | |
| | and stop here. The organization qual | | | | | | |
| 17a | 10% -facts-and-circumstances tes | | | | | | |
| | and if the organization meets the "fac | ū | | | | | • |
| | meets the "facts-and-circumstances" | | | | · · · · · · · · · · · · · · · · · · · | - | |
| h | 10% -facts-and-circumstances tes | | | | | | |
| ~ | more, and if the organization meets the | • | | | | • | |
| | organization meets the "facts-and-circ | | | | | | |
| 12 | Private foundation. If the organization | | • | • | , | | |
| 10 | i invate iounidation. Il the organizatio | in alla not citech a | DON OH IIIIE 10, 100 | a, 100, 17a, 01 17k | , officer tills box a | ina see manuciloni | · |

Schedule A (Form 990 or 990-EZ) 2013

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Section A. Public Support | | , | | | | | | |
|---|--|-----------------------|-----------------------|----------------------|----------------------|------------|--|--|
| Calendar year (or fiscal year beginning in) ► | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total | | |
| 1 Gifts, grants, contributions, and membership fees received. (Do not | | | | | | | | |
| include any "unusual grants.") | | | | | | | | |
| 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | | | |
| 3 Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | | | |
| 4 Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf | | | | | | | | |
| 5 The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | | | |
| 6 Total. Add lines 1 through 5 | | | | | | | | |
| 7a Amounts included on lines 1, 2, and | | | | | | | | |
| 3 received from disqualified persons | | | | | | | | |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | | | |
| c Add lines 7a and 7b | | | | | | | | |
| 8 Public support (Subtract line 7c from line 6.) | | | | | | | | |
| Section B. Total Support | | | | | | | | |
| Calendar year (or fiscal year beginning in) ► | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total | | |
| 9 Amounts from line 6 | | | | | | | | |
| 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | | | |
| b Unrelated business taxable income | | | | | | | | |
| (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | | | |
| c Add lines 10a and 10b 11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on 12 Other income. Do not include gain | | | | | | | | |
| or loss from the sale of capital assets (Explain in Part IV.) | | | | | | | | |
| 14 First five years. If the Form 990 is for | the organization's | s first, second, thir | d, fourth, or fifth t | ax year as a section | on 501(c)(3) organiz | ation, | | |
| • | · · | • | | • | | · . 🗀 | | |
| Section C. Computation of Publi | c Support Pe | rcentage | | | | | | |
| 15 Public support percentage for 2013 (li | ne 8, column (f) d | ivided by line 13, o | column (f)) | | 15 | % | | |
| 16 Public support percentage from 2012 | | | | | 16 | % | | |
| Section D. Computation of Inves | tment Incom | e Percentage | | | | | | |
| | 7 Investment income percentage for 2013 (line 10c, column (f) divided by line 13, column (f)) | | | | | | | |
| 18 Investment income percentage from 2 | Investment income percentage from 2012 Schedule A, Part III, line 17 | | | | | | | |
| 19a 33 1/3% support tests - 2013. If the | - | | | | | | | |
| more than 33 1/3%, check this box ar | | | | | | | | |
| b 33 1/3% support tests - 2012. If the | - | | | | | | | |
| line 18 is not more than 33 1/3%, che | | | | | | | | |
| 20 Private foundation. If the organization | n did not check a | box on line 14, 19 | a, or 19b, check t | his box and see in | structions | <u></u> ▶□ | | |

| edule A | (Form 990 or 9 | 990-EZ) 201: | 3 COUNC | IL OF | ивм ов | RSEY | 3KANTMA | AKERS | 22-34/0235 P |
|---------|----------------|----------------|---------------|---------------|----------------|--------------|-----------------|-------------------|--------------------------------------|
| rt IV | Suppleme | ental Info | rmation. | Provide the | explanations | required by | y Part II, line | 10; Part II, line | e 17a or 17b; and Part III, line 12. |
| | Also complet | e this part fo | or any additi | ional informa | ation. (See in | structions). | | | |
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Schedule A

Identification of Excess Contributions Included on Part II, Line 5

2013

** Do Not File **

*** Not Open to Public Inspection ***

| Contributor's Name | Total Contributions | Excess Contributions |
|--|------------------------|-------------------------|
| DODGE FOUNDATION, GERALDINE R. | 109,500. | 28,352. |
| VICTORIA FOUNDATION, INC. | 108,000. | 26,852. |
| ROBERT WOOD JOHNSON FOUNDATION | 207,804. | 126,656 |
| PRUDENTIAL FOUNDATION | 124,500. | 43,352. |
| WILLIAM PENN FOUNDATION, THE | 165,200. | 84,052. |
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| otal Excess Contributions to Schedule A, Part II, Line 5 | | 309,264 |

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF. ▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990 ·

COUNCIL OF NEW JERSEY GRANTMAKERS

OMB No. 1545-0047

Name of the organization

Employer identification number

22-3470235

| Organiza | tion type (check or | ne): |
|------------|---|---|
| Filers of: | | Section: |
| Form 990 | or 990-EZ | X 501(c)(3) (enter number) organization |
| | | 4947(a)(1) nonexempt charitable trust not treated as a private foundation |
| | | 527 political organization |
| Form 990 | -PF | 501(c)(3) exempt private foundation |
| | | 4947(a)(1) nonexempt charitable trust treated as a private foundation |
| | | 501(c)(3) taxable private foundation |
| • | • | covered by the General Rule or a Special Rule . 7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. |
| General I | Rule | |
| | For an organization contributor. Comple | filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one ete Parts I and II. |
| Special F | Rules | |
| ; | 509(a)(1) and 170(b |)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. |
| 1 | total contributions | (7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or ruelty to children or animals. Complete Parts I, II, and III. |
| (| contributions for us If this box is checke purpose. Do not co | (7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, e exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. ed, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., mplete any of the parts unless the General Rule applies to this organization because it received nonexclusively, etc., contributions of \$5,000 or more during the year |
| Caution. | An organization th | at is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), |

but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2013)

certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization

Employer identification number

COUNCIL OF NEW JERSEY GRANTMAKERS

22-3470235

| COUNC | IL OF NEW JERSEY GRANTMAKERS | | -34/0235 |
|-------------|--|------------------------------|--|
| Part I | Contributors (see instructions). Use duplicate copies of Part I if addition | al space is needed. | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 1 | CENTER FOR DISASTER PHILANTHROPY 1201 CONNECTICUT AVE., NW, SUITE 300 WASHINGTON, DC 20036 | \$\$ | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 2 | DODGE FOUNDATION, GERALDINE R. 14 MAPLE AVENUE, PO BOX 1239 MORRISTOWN, NJ 07962 | \$40,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 3 | FOUNDATION FOR NEWARK'S FUTURE, INC. 601 PARK PLACE NEWARK, NJ 07102 | \$ 25,000. | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 4 | FUND FOR NEW JERSEY, THE 1 PALMER PLACE #604 NEWARK, NJ 07102 | \$ 23,500. | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 MAHER, M BRIAN, C/O ESSEX EQUITY MANAGEMENT | (c) Total contributions | (d) Type of contribution Person |
| | 70 S. ORANGE AVENUE, SUITE 105 LIVINGSTON, NJ 07039 | \$\$ | Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 323452 10-2 | PRUDENTIAL FOUNDATION 751 BROAD STREET, 15TH FLOOR NEWARK, NJ 07102 | \$ 25,000. Schedule B (Form | Person X Payroll |

Name of organization

Employer identification number

COUNCIL OF NEW JERSEY GRANTMAKERS

22-3470235

| Part I | Contributors (see instructions). Use duplicate copies of Part I if a | dditional space is needed. | |
|------------|--|----------------------------|---|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 7 | PSEG FOUNDATION PO BOX 490 CRANFORD, NJ 07016 | \$\$ | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 8 | SCHUMANN FUND FOR NEW JERSEY 21 VAN VLECK STREET MONTCLAIR, NJ 07042 | \$\$ | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 9 | VICTORIA FOUNDATION, INC. 31 MULBERRY STREET NEWARK, NJ 07102 | \$\$ | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |

COUNCIL OF NEW JERSEY GRANTMAKERS

22-3470235

| Part II | Noncash Property (see instructions). Use duplicate copies of Part I | I if additional space is needed. | |
|---|---|--|-----------------------------|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | | |
| | | \$ | |
| (a) No. from | (b) Description of noncash property given | (c) FMV (or estimate) | (d) Date received |
| Part I | | (see instructions) | |
| | | _ | |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | _ | |
| | | \$ | |
| from Part I (a) No. from Part I (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | _ | |
| | | <u> </u> | |
| | | _ \$ | |
| No. from | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | _ | |
| | | _ | |
| | | \ | |
| No. | (b) Description of noncash property given | (c) FMV (or estimate) | (d) Date received |
| | , p, g, g | (see instructions) | |
| | | _ | |
| - | | _ | |
| 3453 10-24- | 12 | Schedule B (Form | 990, 990-EZ, or 990-PF) (20 |

Schedule B (Form 990, 990-EZ, or 990-PF) (2013) Page 4 Name of organization Employer identification number COUNCIL OF NEW JERSEY GRANTMAKERS 22-3470235 Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations that total more than \$1,000 for the year. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter Part III the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once.) Use duplicate copies of Part III if additional space is needed. (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. `from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Relationship of transferor to transferee Transferee's name, address, and ZIP + 4 (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

► Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

COUNCIL OF NEW JERSEY GRANTMAKERS

Employer identification number 22-3470235

| Pai | t I Organizations Maintaining Donor Advised F | | or Accounts. Complete if the |
|-----|---|--|--|
| | organization answered "Yes" to Form 990, Part IV, line 6. | | 2 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate contributions to (during year) | | |
| 3 | Aggregate grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in writing | ng that the assets held in donor advis | sed funds |
| _ | are the organization's property, subject to the organization's excl | - | |
| 6 | Did the organization inform all grantees, donors, and donor advis | | |
| _ | for charitable purposes and not for the benefit of the donor or do | | |
| | impermissible private benefit? | • | |
| Pai | | | |
| 1 | Purpose(s) of conservation easements held by the organization (| | |
| | Preservation of land for public use (e.g., recreation or educ | | storically important land area |
| | Protection of natural habitat | | ified historic structure |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a qualified | conservation contribution in the form | of a conservation easement on the last |
| | day of the tax year. | | |
| | | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a |
| b | | | - |
| С | Number of conservation easements on a certified historic structu | re included in (a) | 2c |
| d | Number of conservation easements included in (c) acquired after | 8/17/06, and not on a historic struct | ure |
| | listed in the National Register | | 2d |
| 3 | Number of conservation easements modified, transferred, release | ed, extinguished, or terminated by the | e organization during the tax |
| | year ▶ | | |
| 4 | Number of states where property subject to conservation easeme | ent is located > | |
| 5 | Does the organization have a written policy regarding the periodic | monitoring, inspection, handling of | |
| | violations, and enforcement of the conservation easements it hol | | |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, and | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, and enfo | | |
| 8 | Does each conservation easement reported on line 2(d) above sa | tisfy the requirements of section 170 | |
| | and section 170(h)(4)(B)(ii)? | | |
| 9 | In Part XIII, describe how the organization reports conservation e | • | |
| | include, if applicable, the text of the footnote to the organization's | s financial statements that describes | the organization's accounting for |
| Do | conservation easements. t III Organizations Maintaining Collections of Ar | t Historical Tracquires or O | thar Similar Assats |
| Pai | Complete if the organization answered "Yes" to Form 990 | • | ther Sillinar Assets. |
| 10 | If the organization elected, as permitted under SFAS 116 (ASC 9: | | ment and balance about works of out |
| Id | historical treasures, or other similar assets held for public exhibiti | | |
| | the text of the footnote to its financial statements that describes | | ince of public service, provide, in Fart Alli, |
| h | If the organization elected, as permitted under SFAS 116 (ASC 9: | | t and balance shoot works of art, historical |
| b | treasures, or other similar assets held for public exhibition, educations and the similar assets held for public exhibition, educations are similar assets. | | |
| | relating to these items: | tion, or research in furtherance or pu | blic service, provide the following amounts |
| | (i) Revenues included in Form 990, Part VIII, line 1 | | ▶ \$ |
| | | | |
| 2 | If the organization received or held works of art, historical treasur | | • |
| ~ | the following amounts required to be reported under SFAS 116 (| | a gain, provide |
| а | Revenues included in Form 990, Part VIII, line 1 | | > \$ |
| | | | |
| ~ | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2013

| COINCTI. | $O_{\mathbf{F}}$ | MH M | TERCEV. | GRANTMAKERS | |
|----------|------------------|--------|---------|-------------|--|

| | t III Organizations Maintaining C | Collections of A | | | | or Oth | | 2 | | | .ge 2 |
|---------|---|------------------------|------------------|----------|---------------------|------------|-------------------------|--------------|------------|----------|-------------------|
| 3 | Using the organization's acquisition, accessi | | | | | | | | | | |
| 3 | (check all that apply): | on, and other record | is, crieck arry | OI IIIE | Tollowing the | at are a s | signinicant | use or its | COIIECTIOI | i itemis | , |
| а | Public exhibition | d | Loan | or ove | hange progr | ame | | | | | |
| b | Scholarly research | e e | | | riarige progr | | | | | | |
| C | Preservation for future generations | E | | | | | | | | | |
| 4 | Provide a description of the organization's co | ollections and explain | n how they fi | rthar tl | he organizat | ion's eve | mnt nurn | nce in Par | + YIII | | |
| 5 | During the year, did the organization solicit o | | | | | | | Joe IIII ai | t XIII. | | |
| 3 | to be sold to raise funds rather than to be ma | | | | | | | | Yes | | No |
| Par | t IV Escrow and Custodial Arran | | | | | | | | | | 140 |
| 1 0 | reported an amount on Form 990, Par | | ste ii tile orge | inzatio | ii answered | 103 10 | 1 01111 000 | , 1 (1111, 1 | 1110 0, 01 | | |
| | Is the organization an agent, trustee, custodi | | diary for contr | ibution | s or other a | ssets not | t included | | | | |
| | on Form 990, Part X? | | | | | | | | Yes | Х | No |
| h | If "Yes," explain the arrangement in Part XIII | | | | | | | | J 103 | | 140 |
| b | Tres, explain the arrangement in rait Am | and complete the to | mowning table. | | | | | | Amount | | |
| • | Beginning balance | | | | | | 1c | | Amount | | — |
| | Additions during the year | | | | | | | | | | |
| | Distributions during the year | | | | | | | | | | |
| f | Ending balance | | | | | | | | | | |
|) 2a | Did the organization include an amount on Fo | | | | | | | | Yes | X | No |
| | If "Yes," explain the arrangement in Part XIII. | | | | | | | | | | |
| Par | | | | | | | | | | | |
| | | (a) Current year | (b) Prior y | | (c) Two year | | (d) Three y | ears back | (e) Four | vears b | ack |
| 1a | Beginning of year balance | (a) carrerit year | (S) i noi y | - Cui | (6) | | (4) | | (6) | , | |
| | Contributions | | | | | | | | | | |
| | Net investment earnings, gains, and losses | | | | | | | | | | |
| | Grants or scholarships | | | | | | | | | | |
| | Other expenditures for facilities | | | | | | | | | | |
| _ | and programs | | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | | |
| | End of year balance | | | | | | | | | | |
| 2 | Provide the estimated percentage of the curr | | e (line 1a. co | umn (a | a)) held as: | | | | | | |
| | Board designated or quasi-endowment | | % | ۷ (۵ | .,, | | | | | | |
| | Permanent endowment | % | | | | | | | | | |
| | Temporarily restricted endowment | <u></u> | | | | | | | | | |
| _ | The percentages in lines 2a, 2b, and 2c shou | - | | | | | | | | | |
| За | Are there endowment funds not in the posse | | ation that are | held a | nd administe | ered for t | he organiz | zation | | | |
| | by: | | | | | | | | Γ | Yes | No |
| | (i) unrelated organizations | | | | | | | | 3a(i) | | |
| | (ii) related organizations | | | | | | | | 3a(ii) | | |
| b | If "Yes" to 3a(ii), are the related organizations | | | | | | | | 3b | | |
| 4 | Describe in Part XIII the intended uses of the | | | | | | | | | | |
| Par | t VI Land, Buildings, and Equipm | | | | | | | | | | |
| | Complete if the organization answered | d "Yes" to Form 990 | , Part IV, line | 11a. S | ee Form 990 | , Part X, | line 10. | | | | |
| | Description of property | (a) Cost or o | , | • | or other (other) | | ccumulate preciation | | (d) Book | value | ; |
| 1a | Land | | | | | | | | | | |
| | Buildings | | | | | | | | | | |
| | Leasehold improvements | | | | | | | | | | |
| | Equipment | | | 8 | 4,882. | | 64,8 | 31. | 20 | 0,05 | $\overline{51}$. |
| | Other | | | | | | | | | | |
| Total | . Add lines 1a through 1e. (Column (d) must e | qual Form 990, Part | X, column (B | , line 1 | 0(c).) | | | | 20 | 0,05 | 51. |

Schedule D (Form 990) 2013

| Schedule D (Form 990) 2013 COUNCIL OF | NEW JERSEY G | RANTMAKERS | 22 | -3470235 Pa | age 🥄 |
|---|---------------------------|------------------------|------------------------|------------------------|-------|
| Part VII Investments - Other Securities. | | | | | |
| Complete if the organization answered "Yes" | to Form 990, Part IV, lin | e 11b. See Form 990, | Part X, line 12. | | |
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of v | aluation: Cost or end | d-of-year market value | е |
| (1) Financial derivatives | | | | | |
| (2) Closely-held equity interests | | | | | |
| (3) Other | | | | | |
| (A) MUTUAL FUNDS | 332,529 | • END-OF-Y | EAR MARKET | VALUE | |
| (B) | | | | | |
| (C) | | | | | |
| (D) | | | | | |
| (E) | | | | | |
| (F) | | | | | |
| (G) | | | | | |
| (H) | | | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶ | 332,529 | • | | | |
| Part VIII Investments - Program Related. | | | | | |
| Complete if the organization answered "Yes" | to Form 990, Part IV, lin | e 11c. See Form 990, | Part X, line 13. | | |
| (a) Description of investment | (b) Book value | (c) Method of v | aluation: Cost or end | d-of-year market value | e |
| (1) | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) | | | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ | | | | | |
| Part IX Other Assets. | | | | | |
| Complete if the organization answered "Yes" | to Form 990, Part IV, lin | e 11d. See Form 990, | Part X, line 15. | | |
| (a) | Description | | | (b) Book value | |
| (1) | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) | | | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | e 15.) | | > | | |
| Part X Other Liabilities. | | | | | |
| Complete if the organization answered "Yes" | to Form 990, Part IV, lin | e 11e or 11f. See Forn | n 990, Part X, line 25 | | |
| 1. (a) Description of liability | | (b) Book value | | | |
| (1) Federal income taxes | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| | | | | | |

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) \triangleright 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

Schedule D (Form 990) 2013

(8)

| | t XI Reconciliation of Revenue per Audited Financial Statemen | | Revenue per F | | ±70233 Page- |
|--------|--|----------------|----------------------|-----------|------------------|
| | Complete if the organization answered "Yes" to Form 990, Part IV, line 12a. | | • | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 933,079 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | |
| а | Net unrealized gains on investments | . 2a | | | |
| b | Donated services and use of facilities | | 60,000. | | |
| С | Recoveries of prior year grants | | | | |
| d | Other (Describe in Part XIII.) | 2d | | | |
| е | Add lines 2a through 2d | | | 2e | 60,000 |
| 3 | Subtract line 2e from line 1 | | | 3 | 873,079 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | 1 1 | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | | | | |
| b | Other (Describe in Part XIII.) | . 4b | | | • |
| С | Add lines 4a and 4b | | | 4c | 072 070 |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | 5 | 873,079 |
| Pa | t XII Reconciliation of Expenses per Audited Financial Statem | | n Expenses per | Return | 1. |
| | Complete if the organization answered "Yes" to Form 990, Part IV, line 12a. | | | | 000 000 |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 923,060 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | 11 | 60 000 | | |
| a | Donated services and use of facilities | | 60,000. | 4 | |
| | Prior year adjustments | | | - | |
| | Other losses | | | - | |
| | Other (Describe in Part XIII.) | | | 1 | 60,000 |
| _ | Add lines 2a through 2d | | | 2e 3 | 863,060 |
| 3 | Subtract line 2e from line 1 | | | 3 | 003,000 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| a h | Other (Describe in Part XIII.) | | | - | |
| | | | | 4c | 0 . |
| 5 | Total expenses. Add lines 3 and 4c. (<i>This must equal Form 990, Part I, line 18.</i>) | | | 5 | 863,060 |
| _ | t XIII Supplemental Information. | | | 1 - 1 | |
| | de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part | t IV, lines 1b | and 2b; Part V, line | 4; Part X | line 2; Part XI, |
| | 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any add | | | | , |
| | | | | | |
| | | | | | |
| PAI | RT X, LINE 2: | | | | |
| | | | | | |
| EXI | PLANATION: THE COUNCIL RECOGNIZES THE EFFE | CT OF | INCOME TAX | POS | ITIONS |
| 0.77 | | | | 35337 | |
| ONI | LY WHEN THEY ARE MORE LIKELY THAN NOT OF B | SEING S | USTAINED. | MAN | AGEMENT |
| шλ | T DEMERMINED MUNM MUE COUNCIL UND NO INICER | опата п | NY DOCEME | NIC DI | מ זוו איי שעה |
| пА | S DETERMINED THAT THE COUNCIL HAD NO UNCER | CTAIN 1 | AX POSITIC | MS TI | HAT WOOLD |
| ס פר | QUIRE FINANCIAL STATEMENT RECOGNITION OR D | אדפפד הפ | יווס ים סווי | COLINI | CIL IS NO |
| KE | OTRE FINANCIAL STATEMENT RECOGNITION OR D | таспоа | OKE. THE | COOM | CIT IS NO |
| T.OI | GER SUBJECT TO AUDITS BY THE APPLICABLE T | אדאמי | TITR T SDTCTT | ONG | FOR |
| 101 | TOTAL DODOECT TO ADDITE BY THE ATTEMPTED T | ANING | OORIDDICII | .OND . | rok |
| PEI | RIODS PRIOR TO 2009. | | | | |
| | 1025 111201 10 20077 | | | | |
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SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ complete to provide information for responses to specific questions on

Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2013
Open to Public Inspection

OMB No. 1545-0047

Name of the organization

COUNCIL OF NEW JERSEY GRANTMAKERS

Employer identification number 22-3470235

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: EXPLANATION: LEADERSHIP EFFORTS UNDERTAKEN IN 2013 INCLUDE SIGNIFICANT WORK FOLLOWING SUPERSTORM SANDY TO HELP INFORM FUNDERS AS TO BEST PRACTICE IN DISASTER PHILANTHROPY, CLEARLY UNDERSTANDING WHAT THE NEEDS OF RESIDENTS AND COMMUNITIES WOULD BE IN THE SHORT AND LONG TERM, AND CONNECTING THE PHILANTHROPIC COMMUNITY BOTH WITHIN AND OUT OF THE STATE, SO THEY ARE BETTER INFORMED ABOUT EACH OTHER'S PLANS AND INVESTMENTS. THIS INCLUDED HOSTING TWO BUS TOUR SITE VISITS, 20 FUNDER BRIEFING CALLS, AND MOUNTING A MAJOR CONFERENCE FOCUSED ON THE REALM OF REBUILDING, RECOVERY AND RESILIENCE ISSUES THAT IS FOR NEW JERSEY'S SOCIAL SECTOR IN THE AFTERMATH OF SUPERSTORM SANDY. WE ALSO CONTINUED SUPPORTING/MANAGING THE NEWARK PHILANTHROPIC LIAISON INITIATIVE, WHICH HAS HELPED BROKER, ALIGN AND LEVERAGE NEARLY \$50 MILLION IN PRIVATE SECTOR SUPPORT OF PUBLIC-PRIVATE INITIATIVES TO ENRUCH NEWARK RESIDENTS; AND WRAPPING UP ON FACING OUR FUTURE, AN EFFORT TO FOSTER A FOCUSED CONVERSATION ON THE STATE OF NEW JERSEY'S STRUCTURAL FISCAL IN ADDITION, CNJG'S EXTENSIVE PROGRAMMING ROSTER FOR MEMBERS INCLUDED MEETINGS BY A HOST OF ISSUE SPECIFIC AFFINITY GROUPS SUCH AS FUNDERS FOR EDUCATION, ENVIRONMENTAL FUNDERS, NEWARK, CAMDEN, PATERSON AND TRENTON/MERCER FUNDER GROUPS AND THE CREATION OF A NEW EMERGING LEADERS IN PHILANTHROPY GROUP. FUNDER BRIEFINGS, FAMILY FOUNDATION TELECONFERENCES, AND SKILL BUILDING WORKSHOPS WERE ALSO DEVELOPED AND PRESENTED FOR MEMBERS. TWO SIGNATURE EVENTS- THE 2013 SPRING CONFERENCE AND THE CNJG ANNUAL MEETING AND HOLIDAY LUNCHEON OFFERED GRANTMAKERS RICH INSIGHTS INTO THE TRENDS AND CHALLENGED FACING THE FIELD.

Employer identification number 22-3470235

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

JERSEY AND SOCIETY'S MOST DIFFICULT PROBLEMS. WE ALSO ACCESS THE

RESOURCES OF THE PHILANTHROPIC COMMUNITY - FUNDING, EXPERTISE, LEVERAGE

- TO PROVIDE LEADERSHIP ON STATEWIDE ISSUES.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: BUS TOUR/SITE VISITS THAT INVOLVED OVER 60 SPEAKERS AND PROVIDED ALMOST 100 FUNDERS WITH COMPREHENSIVE INSIGHTS INTO THE CHALLENGES FACING THE STATE. THERE WERE WEEKLY FUNDER BRIEFING CONFERENCE CALLS, AGAIN INVOLVING MANY DIFFERENT PRESENTERS- FROM GOVERNMENT AGENCIES, TO NONPROFIT LEADERS ON THE GROUND. TO FUNDERS FROM OTHER REGIONS WHO HAVE BEEN THROUGH DISASTER GRANTMAKING THEMSELVES. WE ALSO CONTINUED TO MANAGE AND MAINTAIN A LISTSERVE DEDICATED TO NEWS AND INFORMATION SHARING AMONG FUNDERS- BOTH IN STATE AND OUTSIDE NEW JERSEY, REGARDLESS OF THEIR CNJG MEMBERSHIP STATUS. THE SPRING CONFERENCE, A DAYLONG GATHERING SERVING BOTH THE FUNDING AND NONPROFIT COMMUNITY, CENTERED ON ILLUSTRATING FOR OUR COLLEAGUES WHAT THE "ROAD AHEAD" WOULD LOOK LIKE AS THE STATE REBUILDS. THE COUNCIL'S ANNUAL MEETING AND HOLIDAY LUNCHEON IN DECEMBER WAS THE MOST SUCCESSFUL ON RECORD AND THE PREMEETING WORKSHOP ON THE ART OF FACILITATION, RECEIVED THE HIGHEST MARKS, AND THE LARGEST TURN OUT EVER RECORDED FOR A COUNCIL WORKSHOP.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

PHILANTHROPIC COMMUNITY, AND LEADING NONPROFIT ORGANIZATIONS WORKING IN

BENEFIT OF NEWARK'S PEOPLE. THE RESULTS IN 2013 CONTINUE TO BE

SUBSTANTIAL. SERVING PHILANTHROPIC PARTNER FOR THE CITY OF NEWARK'S

27

APPLICATION TO THE US DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT, THE

Schedule O (Form 990 or 990-EZ) (2013)

LIAISON HELPED TO SECURE A \$300,000 CHOICE NEIGHBORHOOD PLANNING GRANT FOR THE NEWARK HOUSING AUTHORITY. THE GRANT FOCUSES ON A SPECIFIC ISOLATED NEIGHBORHOOD IN THE CITY'S SOUTH WARD, HOME TO HOUSING PROJECTS. HE ALSO HELPED FACILITATE AN AWARD OF NEARLY \$500,000 FROM THE US DEPARTMENT OF EDUCATION. BUILDING ON THE SUCCESSFUL RECEIPT OF A \$15 MILLION LIVING CITIES AWARD THE YEAR BEFORE FOR THE STRONG HEALTHY COMMUNITIES INITIATIVE, THE LIAISON CONNECTED THE INITIATIVE WITH THE MICHIGAN BASED KRESGE FOUNDATION'S ADVANCING SAFE AND HEALTHY HOMES INITIATIVE, WHICH RESULTED IN IMPROVING CITY POLICIES WITH THE DEPARTMENT OF CHILD AND FAMILY WELLBEING. THE LIAISON WORKS ACTIVELY WITH THE NEWARK FUNDERS GROUP AND ITS SUBCOMMITTEE ON EDUCATION, WHICH FOR THE SECOND YEAR AWARDED OVER \$1 MILLION TO NEWARK PUBLIC SCHOOLS AND IS NOW FOCUSED ON A THIRD ROUND OF FUNDING. IN ADDITION, THERE ARE NOW TWO OTHER ACTIVE WORKING GROUPS, ONE FOCUSED ON ACCESS TO COLLEGE AND THE OTHER A NETWORK OF EARLY CHILDHOOD EDUCATION FUNDERS, BOTH OF WHOM ARE ACTIVELY COLLABORATING WITH THE LIAISON'S ASSISTANCE.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

AND ALL GOVERNMENT OFFICIALS, IN A SERIOUS, THOUGHTFUL PUBLIC

DISCUSSION TO HELP BUILD A BASE OF UNDERSTANDING, MAKING INFORMED

CHOICES AND ULTIMATELY ADDRESS THE PROBLEMS CREATED BY NEW JERSEY'S

COMPLEX, MULTI- LAYERED GOVERNMENTAL SYSTEM. RESPONSE TO THE REPORTS

HAS BEEN OVERWHELMINGLY SUPPORTIVE AND APPRECIATIVE TO CNJG FOR

BRINGING THIS INFORMATION TO LIGHT IN SUCH AN ACCESSIBLE WAY. THE THIRD

REPORT WAS NOT DONE AS A SPECIFIC LEADERSHIP INITIATIVE OF CNJG,

ALTHOUGH THE COUNCIL SERVED AS THE FISCAL AGENT FOR THE LEADERSHIP

GROUP.

Name of the organization COUNCIL OF NEW JERSEY GRANTMAKERS

Employer identification number 22-3470235

FORM 990, PART VI, SECTION A, LINE 6:

EXPLANATION: CLASSES OF MEMBERS OR STOCKHOLDERS

THE COUNCIL OF NEW JERSEY GRANTMAKERS IS A STATE-WIDE MEMBERSHIP

ASSOCIATION OF ORGANIZATIONS AND BUSINESSES THAT MAKE GRANTS TO NON-PROFIT

ORGANIZATIONS.

FORM 990, PART VI, SECTION A, LINE 7A:

EXPLANATION: ELECTION OF MEMBERS AND THEIR RIGHTS

BOARD MEMBERS ARE ELECTED BY THE MEMBERSHIP EACH YEAR AT THE ANNUAL MEETING

OF THE MEMBERSHIP OF THE COUNCIL OF NEW JERSEY GRANTMAKERS.

FORM 990, PART VI, SECTION B, LINE 11:

EXPLANATION: ORGANIZATION'S PROCESS TO REVIEW FORM 990

EACH MEMBER OF THE BOARD IS GIVEN A COPY OF FORM 990 FOR THEIR APPROVAL AT

THE ORGANIZATION'S SPRING BOARD MEETING.

FORM 990, PART VI, SECTION B, LINE 12C:

EXPLANATION: ENFORCEMENT OF CONFLICTS POLICY

THE ORGANIZATION'S GOVERNANCE COMMITTEE REVIEWS THE CONFLICT OF INTEREST

POLICY FOR COMPLIANCE ON AN ANNUAL BASIS. ALL MEMBERS OF THE BOARD OF

TRUSTEES ANNUALLY REVIEW AND SIGN A CONFLICT OF INTEREST DISCLOSURE FORM.

FORM 990, PART VI, SECTION B, LINE 15A:

EXPLANATION: COMPENSATION PROCESS FOR TOP OFFICIAL

THE HUMAN RESOURCE COMMITTEE OF THE BOARD REVIEWS AND APPROVES COMPENSATION

FOR THE CEO. THE PROCESS INCLUDES REVIEW OF COMPARABLE COMPENSATION

PACKAGES OF OTHER, SIMILAR REGIONAL ASSOCIATIONS OF GRANTMAKERS AND OTHER

NEW JERSEY ASSOCIATIONS OF SIMILAR SIZE AND SCOPE.

332212 09-04-13

Schedule O (Form 990 or 990-EZ) (2013)

| Name of the organization COUNCIL OF NEW JERSEY GRANTMAKERS | Employer identification number 22-3470235 |
|---|---|
| | |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| EXPLANATION: GOVERNING DOCUMENTS, CONFLICT OF INTEREST PO | DLICY, AND |
| FINANCIAL STATEMENTS ARE MADE AVAILABLE TO THE PUBLIC UPO | N REQUEST BY |
| CALLING OUR OFFICE AT 609-341-2022. | |
| | |
| FORM 990, PART IX, LINE 11G, OTHER FEES: | |
| CONTRACT SERVICES: | |
| PROGRAM SERVICE EXPENSES | 340,773. |
| MANAGEMENT AND GENERAL EXPENSES | 35,347. |
| FUNDRAISING EXPENSES | 852. |
| TOTAL EXPENSES | 376,972. |
| TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A | 376,972. |
| | _ |
| FORM 990, PART XII, LINE 2C: FINANCIAL STATEMENTS AND REF | PORTING |
| EXPLANATION: THE ORGANIZATIONS PROCESS HAS NOT CHANGED SI | NCE PRIOR |
| YEAR. | |
| | |
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TAX RETURN FILING INSTRUCTIONS

NEW JERSEY FORM CRI-300R

FOR THE YEAR ENDING

December 31, 2013

| Prepared for | Council of New Jersey Grantmakers 101 West State Street Trenton, NJ 08608 |
|------------------------------------|---|
| Prepared by | O'Connor Davies, 11p 665 Fifth Avenue New York, NY 10022 |
| Mail tax return to | New Jersey Division of Consumer Affairs Charities Registration & Investigation P.O. Box 45021 Newark, NJ 07101 |
| Return must be mailed on or before | June 30, 2014 |
| Special Instructions | The report should be signed and dated by the authorized individual(s). Enclose a check for \$150 made payable to New Jersey Division of Consumer Affairs. Include the organization's New Jersey charitable organization number and "2013 Form CRI-300R" on the remittance. |

New Jersey Office of the Attorney General

Division of Consumer Affairs
Office of Consumer Protection
Charities Registration Section
124 Halsey Street, 7th Floor, P.O. Box 45021
Newark, NJ 07101
(973) 504-6215

Form CRI-300R Long-Form Renewal Registration/Verification Statement

(Revised April 2008)

All questions must be answered.

Pursuant to the New Jersey Charitable Registration and Investigation Act (also known as "the C.R.I. Act" (N.J.S.A. 45:17A-18 et seq.), and prior to operating or commencing solicitation activity in the State, a charitable organization unless exempted from registration requirements (or qualified to file a Short-Form Registration Statement, CRI-200) shall file a Long-Form Initial Registration Statement, CRI-150-I. Charities submitting their annual long-form renewal registration must use Form CRI-300R. Please see the checklist at the end of this form for a discussion of fees, financial statements, documents to be attached, and other requirements for registration.

| 1. | This statement contains the facts and financial information for the fiscal year ending: 12/31/2013 month day year |
|-----|--|
| 2. | Federal ID Number (EIN) 22-3470235 2a. N.J. Charities Registration Number: CH- 1228200 |
| 3. | Full legal name of the registering organization: COUNCIL OF NEW JERSEY GRANTMAKERS In care of: (if necessary, otherwise leave this line blank) |
| 4. | Mailing Address: 101 WEST STATE STREET, TRENTON, NJ 08608 Change of Address |
| NO | TE: If "in care of," a postal, private or rural delivery mail box number is used, the street address of the charity must be given below. |
| 5. | The principal street address of the registering organization Street Address City State ZIP Code |
| 6. | Does the organization have any offices in New Jersey in addition to the one listed above? Yes Yes No |
| 6a. | If the street address listed above is not where the organization's official records are kept, or if the organization does not maintain an office in New Jersey, indicate the name, full address, phone and fax number of the person having custody of the organization's records, and to whom correspondence should be addressed. NINA STACK 101 WEST STATE STREET, TRENTON, NJ 08608 |
| | Contact person Street address City State ZIP Code 609-341-2022 Telephone number (include area code) Fax number (include area code) |
| 7. | Organization's contact information: 609-341-2022 Telephone number (Include area code) 609-777-1096 Fax number (Include area code) |
| | E-mail address WWW.CNJG.ORG |
| 8. | Type of organization (check one): |
| | X Nonprofit corporation |
| | |

390301

Form CRI-300R

Page 1

| 9. | Where and when was the organization legally established? Date: 10/10/1996 State: No. | J | |
|------|---|------------------|---------------------|
| | As required by the C.R.I. Act (N.J.S.A. 45:17A-24c(1)), attach to this registration a copy of the organization's bylaws and organization (that is, the organization's charter, articles of incorporation or organization, agreement of association, instruction) only if the document has been issued or amended during the fiscal year being reported. | | |
| 10. | Does the organization solicit funds under any name or names other than as indicated on line 3 of this form? If "Yes," indicate all of the other names used: | Yes | X No |
| 11. | Does the organization intend to solicit contributions from the general public? | X Yes | ☐ No |
| 12. | Is the organization authorized by any other state or jurisdiction to solicit contributions? If "Yes," please provide a list of those states or jurisdictions, below or on a separate sheet of paper. | Yes | X No |
| 13. | Does the organization have affiliates which share the contributions or other revenue it raised in New Jersey? If "Yes," provide a separate listing of those affiliates indicating the name, street address and telephone number for each | Yes none. | X No |
| 14. | What is the charitable purpose or purposes for which the organization was formed? If necessary, attach a separate state registration. SEE FEDERAL FORM 990 PART III AND SCHEDULE O. | ement to this | S |
| | | | |
| 14a. | What are the specific programs and charitable purposes for which contributions are used? For each program, state whe is planned. Only major program categories need be listed. If necessary, attach a separate statement to this registration. | | ly exists or |
| | SEE STATEMENT 1 | | |
| 15. | Does the organization use an independent paid fund-raiser or fund-raising counsel? If "Yes," please attach to this registration a list of paid fund-raiser(s) or fund-raising counsel(s), including their full address number, registration number in New Jersey, and a contact person's name. | Yes s, telephone | X No number, fax |
| 15a. | Does the independent paid fund-raiser or fund-raising counsel have custody, control or access to the organization's fund-raiser. If "Yes," please describe the situation. | ds? Yes | X No |
| | | | |
| 16. | Has the organization permitted a charitable sales promotion to be conducted on its behalf by a commercial co-venturer end being reported? If "Yes," please explain: | during the fis | scal year- X No |
| | | | |
| 17. | Has the Internal Revenue Service (I.R.S.) determined that the organization is tax exempt under code 501(c)(3)? a. If "No," has an application been filed which is still pending? If so, please attach a copy of the | X Yes | └── No |
| | I.R.S. 1023 form filed. b. Has a tax exemption been granted under another I.R.S. code? | Yes Yes | X No |
| | If "Yes," advise which one: c. Has an I.R.S. tax exemption been refused, changed or revoked? | Yes | X No |
| | If an exemption has been refused, changed or revoked, attach to this registration a copy of the I.R.S. determination and provide a detailed explanation of the circumstances on a separate sheet of paper. | | |

390302 08-09-13

| 18. | If "Yes," attach to this registration | y voluntary agreement of disc n a copy of the denial, suspe | ble activities denied, suspended, or continuance with any governmenta nsion, revocation or voluntary agree ocation, attach to this registration a | l entity? ement of discontin | Yes uance. If the docu | X No iment | | |
|-----|---|--|--|--|---|---------------|--|--|
| 19. | Has the organization voluntarily ending a settlement of an administrative agency or officer? If "Yes," please attach to this region. | investigation or proceeding, | with or without an admission of liab | - | - · | | | |
| 20. | such proceedings pending in this If "Yes," attach to this registration | ntributions or administration of or any other jurisdiction? n photocopies of any and all | xecutive personnel or trustees even of charitable assets or been enjoined written documentation (such as a co low the final disposition of the matter | ed from soliciting co | ontributions, or are | X No | | |
| 21. | involving untruthfulness or dishor | d in connection with the performesty or any criminal offense | rustees or principal salaried executi ormance of activities regulated und relating adversely to the registrant' similar disposition of alleged crimin | er this act or any c s fitness to perforr | riminal or civil offe n activities regulat | ense | | |
| 22. | Has the organization or any of its officers, directors, trustees or principal salaried executive staff employees been adjudged liable in any administrative or civil action involving theft, fraud, or deceptive business practices? For purposes of this question a judgment of liability in an administrative or civil action shall include, but is not limited to, any finding or admission that the individual engaged in an unlawful practice in relation to the solicitation of contributions or the administration of charitable assets. Yes No If "Yes," identify the individual(s) below and attach to this registration a copy of any order, judgment or other documents indicating the final disposition of the matter. | | | | | | | |
| 23. | 3. Provide the following information | for each officer, director, true | stee and the five most-highly comp | ensated executive | staff employees: | | | |
| | Name Bus | siness address | Telephone number (include area code) | Title | Salary | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

CRI-300R Long-Form Registration Renewal Financial Statement

Note: If the financial value of a line item = 0, place a zero in the space provided.

Please report all figures as GROSS, not NET.

| Full legal name an | d street addr | ress of the organ | nization | | | | | | |
|---|-----------------------------|----------------------------|-------------------------------------|---------------------|-----------------------|---|--------------|------------------|----------------|
| Full legal name: | COUNCIL | OF NEW | JERSEY G | RANTMA | KERS | | | | |
| Fiscal year-end be | eing reported | : 12/31/2 month day yes | 2013 Fed | deral ID Num | ber (EIN) <u>22</u> - | 3470235 | | | |
| Mailing address: 101 WEST | | STREET, | TRENTON, | | 8608 | City | | State | ZIP Code |
| · · | | | | | ~ | • | (| | Zii Oode |
| Street address of | the registering | ng organization: | TUI WEST | STATE dress | STREET, | TRENTON, | NJ (| 08608 State | ZIP Code |
| New Jersey Chari | ties Registrat | tion number: Cl | н 1228200 | | | 00 Telepl | hone numb | er <u>:</u> 609- | 341-2022 |
| | | | | | | | | (incl | ude area code) |
| \$500,000. Note: president or othe | If the organizer authorized | zation received of the or | gross revenue of ganization's board | ess than \$50 d. | 00,000, the finar | r if the organization incial reports must must a copy of the I.R.S. | be certified | by the org | ganization's |
| A. Receipts | | | | | | | | | |
| Line A1a | Direct Publi | ic Support recei | ived from the follo | wina source: | s: | | | | |
| Zii lo / tra. | (1) | | | ū | | ····· | | | |
| | (2) | | | | | | | | |
| | (3) | | | | | | | | |
| | (4) | | | | | | | | |
| | (5) | | | | | | | | |
| | (6) | | | | | | | | |
| | (7) | | | | | | | | |
| | (8) | | d, buildings, prope | * | | | | | |
| | (9) | | | | | | | | |
| | (10) | | dues solely result | | | | | | |
| | , | solicitations | • | • | | | | | |
| | (11) | Other suppor | rt (specify) | | | | | | |
| Line A1b. | Total Direct | Public Support | (add lines A1a(1) | through A1a | a(11)) | | | | |
| Line A1c | Indirect Put | nlic Sunnort rec | eived from the fol | lowing sourc | ·ec. | | | | |
| Zii lo / (To. | (1) | | | U | | | | | |
| | (2) | | | | | | | | |
| | (3) | | | | | | | | |
| Line A1d. | Total Indire | ct Public Suppo | ort (add lines A1c(| 1) thru A1c(3 | 5)) | | | | |
| Line A1e | . Total Gross | s Contributions | s (add lines A1b a | nd A1d) | | | | | |

390304 Form CRI-300R

Page 4

| Line A2. | Government grants including purchase of service contracts (specify agency) a. b. c. d. | |
|--|---|--|
| Line A2e. | Total Government Grants (add lines 2a thru 2d) | |
| Line A3. | Other Support | |
| | a. Bona fide membership b. Program service revenue c. Professional services rendered by volunteers d. Miscellaneous income (specify) | |
| Line A3e. | Total Other Support (add the total of lines A3a thru A3d) | |
| Line A4. | Total Gross Revenue (add lines A1e, A2e and A3e) | |
| B. Expenses | | |
| Line B1. Line B2. Line B3. Line B4. Line B5. | Program expenses Management and general expenses Fund-raising expenses Payments to state/national affiliates (if applicable) Total Expenses (add the totals of line B1 thru B4) | |
| C. Excess or For the fiscal | Deficit year-end (subtract line B5 from line A4) | |
| D. Fund Bala Line D1. Line D2. | Net assets or fund balances at beginning of year Other changes in net assets or fund balances (attach explanation) | |
| Line D3. | Net assets or fund balances at end of year (Combine line C, D1 and D2) | |

Please Note: The amount of Gross Contributions (line A1e on this form) determines the registration fee which must be paid and the form which should be used. July 2006 revisions to the Charities Registration Act now require all charities to pay a registration fee, including charities whose Gross Contributions are less than \$10,000. Further information for charity registrants may be found on our Web site: http://www.njconsumeraffairs.gov/ocp/charities.htm.

Long-Form Renewal Registration Statement Form CRI-300RC Confidential Information

| Organization's Name: COUNCIL OF | ' NEW JERS | EY GRANTMAK | ERS | | | _ | | |
|--|--|--------------------------|----------------------|---------------------------|---------------------|----------|--|--|
| N.J. Charities Registration Number: CH- | .228200 | | 00 | Federal ID Number (EIN | N) <u>22-347023</u> | <u>5</u> | | |
| Fiscal Year-End being reported: $\frac{12/31}{\text{month day}}$ | 2013 year | | | | | | | |
| 24. Are any of the organization's officers, adoption to: | 24. Are any of the organization's officers, directors, trustees or the five most-highly compensated employees related by blood, marriage or adoption to: | | | | | | | |
| a. each other? b. any officers, agents or employees of any fund-raising counsel or independent paid fund-raiser under contract to the organization? Yes X No c. any chief executive, employee, any other employee of the organization with a direct financial interest in the transaction, or any partner, proprietor, director, officer, trustee, or to any shareholder of the organization with more than two (2) percent interest in any supplier or vendor providing goods or services to the organization? d. If you answered "Yes," to questions 24a, b, or c, please provide a statement explaining these relationships. 25. Do any of the organization's officers, directors, trustees or the five most-highly compensated employees have a financial interest in any activities engaged in by a fund-raising counsel or independent paid fund-raiser under contract to the organization, or any supplier or vendor providing goods or services to the organization? Yes X No If "Yes," please detail these relationships below or on a separate sheet of paper, and provide the name, business address and telephone number of all interested parties. | | | | | | | | |
| We understand that this registration is being may inspect the records in the possession calso understand that we may be required to | of this organization | in order to ascertain | compliance with th | | • | | | |
| We hereby certify that the above information and the attached financial schedule(s) and statement(s) are true. We are aware that if any of the above statements are willfully false, we are subject to punishment. | | | | | | | | |
| Signature | Name NINA | STACK | Title PRES | IDENT | Date | | | |
| Signature | Name | | Title | | Date | | | |
| This form must be sign | ed by two (2) autho | orized officers of the o | rganization, includi | ng the chief financial of | ficer. | | | |
| | | | | | | _ | | |

Note: Form CRI-300RC must be filed $\underline{\text{with}}$ Form CRI-300R.

Form CRI-300R

Page 6

FORM CRI-300R SPECIFIC PROGRAMS AND CHARITABLE PURPOSES

STATEMENT

1

PROGRAMS/CHARITABLE PURPOSE

ALREADY EXISTS-THE MAJOR PROGRAM OF THE COUNCIL OF NJ GRANTMAKERS IS

PAGE 2, LINE 14A

- -FREQUENT CONFERENCES WHICH CONTINUALLY EDUCATE ITS MEMBERS ON
- -CURRENT ISSUES AND INTEREST OF PRIVATE PHILANTHROPY AND
- -EFFECTIVE GRANTMAKING.

| FORM CRI-300R | | S, DIRECTORS, TRUSTEES HIGHLY PAID EMPLOYEES | STATEMENT 2 | 2 |
|--------------------|-------------------------|---|---------------|---|
| NAME OF INDIVIDUAL | <u>.</u> | TITLE | TELEPHONE NO. | |
| SEE THE ATTACHED F | - 200m 000 Dadm 1/TT | | | |
| SEE THE ATTACHED P | ORM 990 PART VII. | | | |
| ADDRESS | | | | |
| | | | | |
| | | | | |
| SALARY | | | | |
| | | | | |
| | | | | |